

## Your GAP YEAR WITH ADM

Are you looking for a gap year experience that offers the opportunity to do rewarding work that helps to improve the lives of people all around the world? At ADM, that's exactly what we do. Whether it's finding new opportunities for renewable products, developing the next flavor trend, or ensuring crops get to markets where they're needed, the problems we solve are making a real difference.

ADM is a global leader in both human and animal nutrition. We utilize the power and provisions of nature to create ingredients and solutions that generate safe, healthy, and sustainable nutrition for people and animals around the world. At ADM WILD in Heidelberg our focus is on transforming natural products into ingredients and solutions for food, beverages and supplements. Look into your fridge and you're likely to find products that contain ingredients and innovations from ADM.

Unlock your potential and join our Sales Team!

As part of the Gap Year Program of the University of Mannheim, we have the following position to fill at our **Eppelheim** site by **autumn 2025**:

## Internship in Sales Food & Beverages EMEA

### Your responsibilities:

- You will gain exciting insights into Sales through our 4-month gap year program at a world-leading nutrition company.
- You will join our sales team for Food & Beverages and actively contribute to the development and execution of sales strategies.
- You will explore the human nutrition business, value chain, and product portfolio.
- You will assist the sales team on customer projects, collaborating with the Marketing and Product Development teams to drive success.
- You will manage your own project, such as evaluating business opportunities in the food and beverage market or developing new ideas for digital sales, and present your recommendations to the sales leadership team.
- You will attend customer meetings, conferences or trade shows, gaining valuable networking opportunities.

### Your profile:

- You hold a Bachelor's degree in Business Administration or a related field.
- You have already gathered practical experience in sales, for example through internships.

- You are passionate about sales, nutrition, and emerging food and beverage trends.
- You thrive in dynamic, fast-paced international environments, demonstrating strong interpersonal skills to collaborate across functions and cultures.
- You possess excellent analytical skills and are highly proficient with IT tools.
- You are fluent in both English and German, both written and spoken.
- Why it feels good to work for ADM
- You can connect what you do with the positive impact that it has on the future of the food industry.
- Together we can actively shape the products that are then on the shelves in the supermarket.
- You are part of a great team who is passionate about solving the nutritional challenges of today and tomorrow
- There is lots of room for innovative thinking and knowledge sharing
- ADM's culture promotes diversity, equity and inclusion in all roles and at all levels of the organization

If you are passionate about food trends and sales and if you are looking for a meaningful experience, join us in your gap year.

Learn more about ADM at [www.adm.com](http://www.adm.com)

#### Application Details:

If you are interested in applying for the internship during the gap year, please follow the information on our website: <https://www.bwl.uni-mannheim.de/gap-year/>