

CURRICULUM VITAE

Personal Information

Name: **Baris Istipliler**
 Place of Birth: Konak (Izmir), Turkey
 Address (office): Institut für Mittelstandsforschung der Universität Mannheim
 L9 1-2
 68161 Mannheim
 Email: baris.istipliler@staff.uni-mannheim.de
 Languages: Turkish (native), English, German (fluent)
 Research interests: Entrepreneurship and family business research, SME innovation, strategic management, crowdfunding

Academic Work Experience

since 01/2018 Research Associate/PhD Candidate
 Chair of SME Research and Entrepreneurship, University of Mannheim
 2017 - 2018 Student Assistant
 Chair of SME Research and Entrepreneurship, University of Mannheim

Education

since 01/2018 PhD Candidate (*doctor rerum politicarum*)
 University of Mannheim
 09/21 - 01/22 → *Research stay: Stanford University, SCANCOR*
 2014 - 2017 Mannheim Master in Management (M.Sc.)
 University of Mannheim
 2008 - 2013 Bachelor of Business Administration (B.Sc.)
 Ege University, Izmir (Turkey)
 2011 - 2012 → *Exchange period: Justus Liebig Universität Giessen*

Awards and Nominations

2019 IECER Best Paper Award, Interdiscipl. European Conf. on Ent.; Utrecht, Netherlands
 2019 AoM Best Paper Award, 79th AoM Conference; Boston, USA
 2019 Rosemont International Best Paper Award, 4th IFBRF; Monaco
 2019 G-Forum Best Paper Award Nomination, 23rd G-Forum Conference, Wien
 2016 BearingPoint Be.Project 2016 Best Startup Case (8000€ for Team Eyescan)
 2013 Bachelor of Science with High Honors, Ege University

Scholarships and Grants

2021 DAAD (German Academic Exchange Service) Research Stay Grant; Stanford, USA
 2019 Universität Mannheim IDEUM Travel Grant - 79th AoM Conference; Boston, USA
 2019 Stiegler Foundation Travel Grant - 19th EURAM Conference; Lisbon, Portugal
 2018 Stiegler Foundation Travel Grant - 18th EURAM Conference; Rijkjavik, Iceland
 2011 ERASMUS LLP Scholarship - Two semesters exchange at JLU Giessen, Germany

Publications

- Karami, M., Tang, J., Istipliler, B., Adomako, S. (In Press). Resource induced coping heuristics transform psychological capital into opportunity recognition. *Journal of General Management*
- Ahrens, J.-P., Isaak, A. J., Istipliler, B., and Steininger, D. M. 2019. The Star Citizen Phenomenon & the ‘Ultimate Dream Management’ Technique in Crowdfunding. In *Proceedings of the 40th International Conference on Information Systems (ICIS)*, Munich, Germany, p. 1–9.
- Istipliler, B. and Ahrens, J.P., 2019. Role of sovereignty goals in explaining stakeholder orientation in family firms. In *Academy of Management Proceedings*, Vol. 2019, No. 1, p. 14418

Working Papers

- Title: (hidden for blind review process)
Authors: Ahrens, J.-P., Zybura, J., Istipliler, B., Woywode, M., Kowalzik, M.
Status: Revise and resubmit (1) – *Small Business Economics*
- Title: (hidden for blind review process)
Authors: Istipliler, B., Ahrens J.-P., Hauser, C., Calabrò, A.
Status: Revise and resubmit (1) – *Journal of Family Business Strategy*
- Title: (hidden for blind review process)
Authors: Istipliler, B., Mole, K., Ahsan, M., Adomako, S., Tang, J., Gyensare, M. A.
Status: Revise and resubmit (1) – *Journal of Small Business Management*
- Title: (hidden for blind review process)
Authors: Mula, C., Istipliler, B.
Status: Reject and resubmit – *Journal of Business Venturing*
- Title: (hidden for blind review process)
Authors: Istipliler, B., Ahrens J.-P., Bort, S., Isaak, A.
Status: Under review – *Strategic Entrepreneurship Journal*
- Title: (hidden for blind review process)
Authors: Istipliler, B., Bort, S., Woywode, M.
Status: Under review – *Journal of Business Research*
- Title: (hidden for blind review process)
Authors: Lanivich, S., Adomako, S., Ahsan, M., Istipliler, B.,
Status: Under review – *Journal of Business Research*
- Title: (hidden for blind review process)
Authors: Istipliler, B., Ahrens, Hauer, A., Steininger, D., Woywode, M.
Status: Under Review – *Family Business Review*
- Title: (hidden for blind review process)
Authors: Hauer, A., Keese, D., Istipliler, B.
Status: Submitted – *Journal of Small Business Management*

- Title: What do entrepreneurs expect from their spouses? And how do family entrepreneurs differ?
Authors: Stamm, I., Ahrens, J.-P., Bernhard, F., Istipliler, B.
Status: Preparing for resubmission – *Journal Business Venturing Insights*
- Title: Going beyond first-layer component based identifications of family firms world-wide
Authors: Ahrens, J.-P., Istipliler, B., Kowalzik, M., Keese, D.
Status: Compiling results & writing – Target: *Strategic Management Journal (also AMC 2022)*
- Title: Effect of High-Risk Venture Failure on Employees and their Career Trajectories
Authors: Istipliler, B.
Status: Ideation, preparation of interview questions, Stanford IRB process completed

Other Academic Services and Responsibilities

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| 2020 | Organizer & Track Proponent – 6th International Research Forum on Mittelstand (IRFM) (15-17 Nov 2020, Mannheim) |
| 2020 | Vice President, SIGGAME - Association for Information Systems Special Interest Group on Game Design and Research |
| 2020 | Track Proponent, SIG 04.03 - Finance, Governance, and Human Resource Management in Family Business - 20th EURAM |
| 2020 | Track Proponent, SIG 04.05 - Organization, Management, Sociology, and Psychology in Family Firms: Behavior, Values, Relations, and Social Structure - 20th EURAM |
| 2019 | Track Proponent, SIG 04.05 - Organization, Management, Sociology, and Psychology in Family Firms: Behavior, Values, Relations, and Social Structure - 19th EURAM |
| 2019 | Track Proponent, SIG 04.03 - Finance, Governance, and Human Resource Management in Family Business - 19th EURAM |

Conference Presentations

- Founder Cognitive Style & Firm Performance
Presented (online) at 81st AoM Conference (Virtual, Jul 29 - Aug 4, 2021)
- What do entrepreneurs expect from their spouses? And how do family entrepreneurs differ?
Presented (online) at 20th EURAM Conference (Virtual, Jun 16-18, 2021)
- Ultimate Dream Management: An Innovative Crowdfunding Management Technique
Presented (online) at 20th EURAM Conference (Virtual, Jun 16-18, 2021)
- What do entrepreneurs expect from their spouses? And how do family entrepreneurs differ?
Accepted (online) at IFERA 2021 Conference (Virtual, Jun 14-25, 2021)
- Entrepreneurial Alertness and Bricolage: Examining the Cognitive and Behavioral Antecedents of EO
Presented (online) at 20th EURAM Conference (Dublin, Dec 4-6, 2020)
- Flowers of adversity: The relationship between perf. and inst. pressures faced by innovative SMEs
Presented (online) at 20th EURAM Conference (Dublin, Dec 4-6, 2020)
- Rolling stone gathers no moss: The role of change in the successions of family firms
Presented (online) at 20th EURAM Conference (Dublin, Dec 4-6, 2020)

- Flowers of adversity: The relationship between perf. and inst. pressures faced by innovative SMEs
Presented (online) at 6th IRFM Conference (Mannheim, Nov 15-17, 2020)
- Exchanges about dreams: Towards a new management technique for crowdfunding
Presented (online) at 24th G-Forum Conference (Karlsruhe, 28.-02.10, 2020)
- Emergence of EO at the intercept of cognition and behavior: An examination of EA and bricolage
Presented (online) at 24th G-Forum Conference (Karlsruhe, 28.09-02.10, 2020)
- Flowers of adversity: The relationship between perf. and inst. pressures faced by innovative SMEs
Presented (online) at 24th G-Forum Conference (Karlsruhe, 28.09-02.10, 2020)
- Organizational factors underlying high-tech scale-up performance and transitional success
Presented (online) at 24th G-Forum Conference (Karlsruhe, 28.09-02.10, 2020)
- Entrepreneurial Alertness and Bricolage: Examining the Cognitive and Behavioral Antecedents of EO
Presented (online) at 80th AoM Conference (Vancouver, Aug 7-11, 2020)
- Learning the Bias? How Successor Pre-Succession Firm Experience affects Family Firm Performance
Presented (online) at 80th AoM Conference (Vancouver, Aug 7-11, 2020)
- The Star Citizen Phenomenon & the 'Ultimate Dream Management' Technique in Crowdfunding
Presented at 40th Conference on Information Systems (Munich, Dec 16, 2019)
- Learning the Bias? How Successor Pre-Succession Firm Experience affects Family Firm Performance
Presented at 23rd G-Forum Conference (Wien, Jun 26, 2019)
- Role of Sovereignty Goals in explaining Stakeholder Orientation in Family Firms.
Presented at 23rd G-Forum Conference (Wien, Jun 26, 2019)
- Role of Sovereignty Goals in explaining Stakeholder Orientation in Family Firms.
Presented at 79th AoM Conference (Boston, Aug 12, 2019)
- Learning the Bias? How Successor Pre-Succession Firm Experience affects Family Firm Performance
Presented at 19th EURAM Conference (Lisbon, Jun 27, 2019)
- Innovation and Collaboration to boost SME Performance in institutionally restricted Environments.
Presented and Poster at VW Trilateral Partnerships Symposium (Dresden, May 13, 2019)
- When successors learn not to see the wood for the trees in family firms.
Presented at 4th IFBRF (Monaco, May 4, 2019)
- On the Goals of Family Firms: Role of Sovereignty Goals in Explaining Stakeholder Orientation.
Presented at 9th IRMBAM (Nice, Jul 7, 2018)
- On the Goals of Family Firms: From Family Involvement to Sovereignty and Social Responsibility.
Presented at 18th EURAM (Iceland, Jun 21, 2018)
- On the Goals of Family Firms: Relationship between family influence and non-economic goal sets.
Presented at 3rd IFBRF (Vienna, Sep 22, 2017)

MAN 456 Digital Entrepreneurship and Virtual Crowd Campaign Mgmt. (Lecturer - WS 20, SS 21)
MAN 770 Research Seminar (Applied Econometrics Instructor – SS 21, SS 20, SS 19, WS 18, SS 18)
MAN 301 Strategic and International Management (Exercise Instructor - WS 18, WS 19, WS 20)
MAN 450 Entrepreneurship, Inno. and Bus. Model Design (Exercise Instructor – SS 20, SS 19)
MAN 633 Entrepreneurial Spirit (Course Instructor and Startup Coach - SS 19)
MAN 453 Thinking beyond boxes - Advance your Startup (Startup Coach - SS 19)
MAN 631 Creativity and Entrepreneurship in Practice (Startup Coach - WS 18)
Master and Bachelor Theses (completed and graded: 23 - since SS 18)

Review Activities

Journal of Family Business Strategy (3 Reviews)
Business Ethics: A European Review (4 Reviews)
European Research on Management and Business Economics (1 Review)
Junior Management Science (2 Reviews)
Ad-hoc reviewer for several conferences (EURAM, IFERA, FERC, IFBRF, IRFM, IRMBAM)

Other Work Experience

2016 - 2018	Working Student, <i>Industry Cloud Organization, SAP SE</i>
2015 - 2016	Internships (inv. relations, controlling, audit), <i>TAKKT AG, Liebherr, EY Turkey</i>
2013 - 2014	Voluntary Work, <i>Educational Volunteers Foundation of Turkey</i>